

Scale-Up Initiatives

Tech Innovation Platform

3-4 April 2018

Contents

- Overview of the British Business Bank
- UK at a glance
- UK policy initiatives targeting scale-ups
- Relevant programmes at the Bank
- Contact information

Overview of the British Business Bank

Mission: To make finance markets work better for smaller UK businesses

INCREASE SUPPLY OF FINANCE

to smaller businesses where markets do not work effectively



CREATE A MORE DIVERSE MARKET

for smaller businesses' finance with greater choice of options and providers



REDUCE REGIONAL IMBALANCES

in access to finance for smaller businesses, including identifying gaps



CENTRE OF EXPERTISE ON SME FINANCE

for Government



ENCOURAGE AND ENABLE SMEs

to seek the finance best suited to their needs



MANAGE

taxpayers' resources efficiently



UK at a glance



UK policy initiatives targeting scale-ups

I. Patient Capital Review

- Objective: 'Strengthen the UK further as a place for growing innovative firms to obtain the long-term 'patient' finance that they need to scale up, building on current best practices'



- £2.5bn 'British Patient Capital' investment fund
- £2.5bn Patient Capital Funds-of-Funds
- Intellectual Property finance
- Research into women seeking VC and VC talent

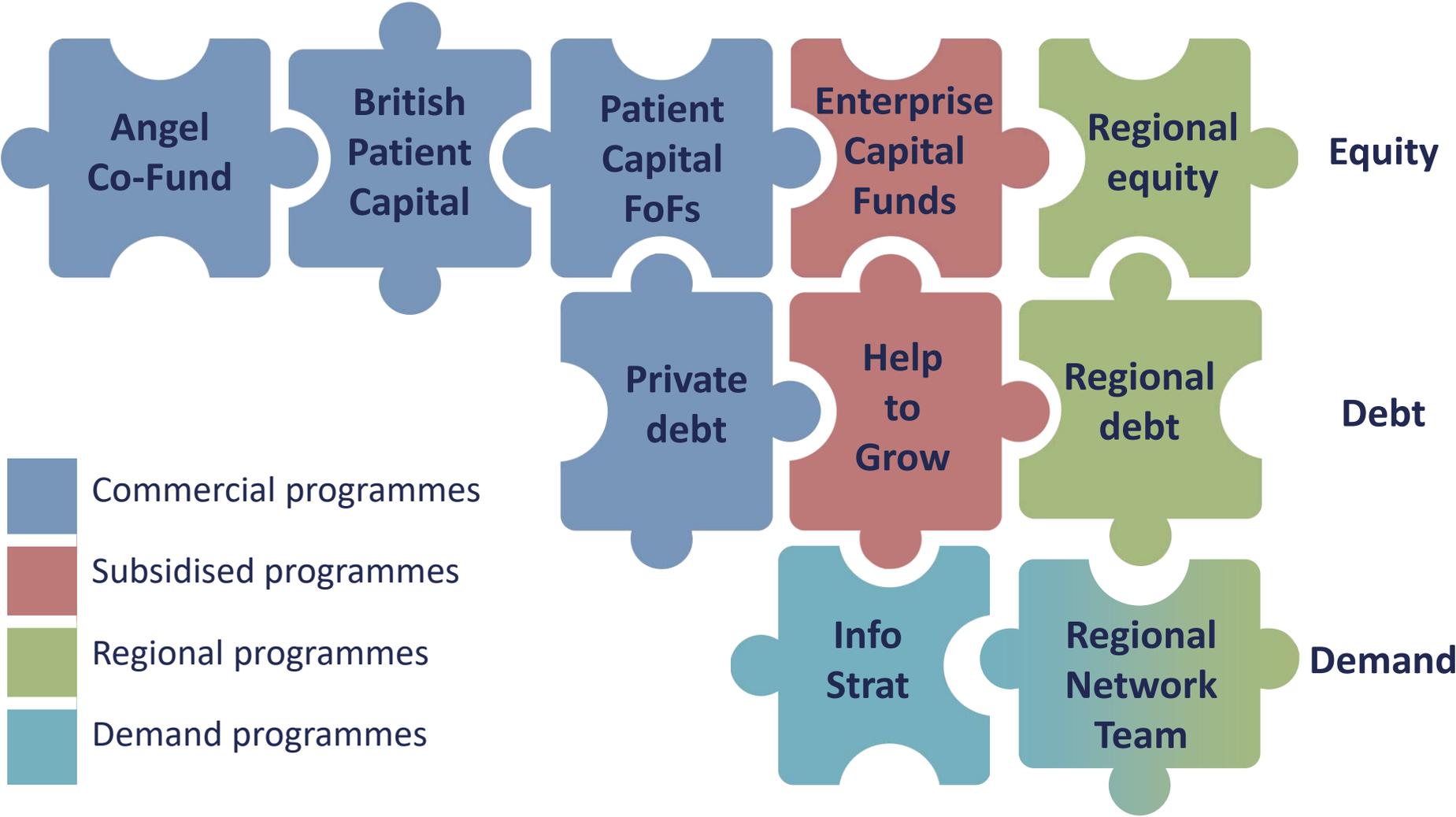
II. Industrial Strategy

- Ideas: the world's most innovative economy
- People: good jobs and greater earning power for all
- Infrastructure: a major upgrade to the UK's infrastructure
- Business environment: the best place to start and grow a business
- Places: prosperous communities across the UK



- Regional Network Team
- Information Strategy

Relevant scale-up programmes at the Bank



Contact information

Roland Tan

Director, Strategy & Business Development

British Business Bank

Fleetbank House

2-6 Salisbury Square

London EC4Y 8JX

United Kingdom

roland.tan@british-business-bank.co.uk

+44 20 3772 1305 (landline)

+44 7342 077 419 (mobile)

British Business Bank plc is a public limited company registered in England and Wales registration number 08616013, registered office at Steel City House, West Street, Sheffield, S1 2GQ. As the holding company of the group operating under the trading name of British Business Bank, it is a development bank wholly owned by HM Government and is not authorised or regulated by the Prudential Regulation Authority (PRA) or the Financial Conduct Authority (FCA). British Business Bank operates under its own trading name through a number of subsidiaries, one of which is authorised and regulated by the FCA.

British Business Finance Ltd (registration number 09091928), British Business Bank Investments Ltd (registration number 09091930) and British Business Financial Services Ltd (registration number 09174621) are wholly owned subsidiaries of British Business Bank plc. These companies are all registered in England and Wales, with their registered office Steel City House, West Street, Sheffield, S1 2GQ. They are not authorised or regulated by the PRA or FCA.

Capital for Enterprise Fund Managers Limited is a wholly owned subsidiary of British Business Bank plc, registered in England and Wales, registration number 06826072, registered office at Steel City House, West Street, Sheffield, S1 2GQ. It is authorised and regulated by the FCA (FRN: 496977).

*British Business Bank plc and its subsidiary entities are **not** banking institutions and **do not** operate as such.*

A complete legal structure chart for British Business Bank plc and its subsidiaries can be found at www.british-business-bank.co.uk.